How to fix things when you're the Minion not the Manager

Helen Frewin

BSc MSc C.Psychol

hello@totem-consulting.com

0845 548 6836





www.totem-consulting.com

How did I get here?



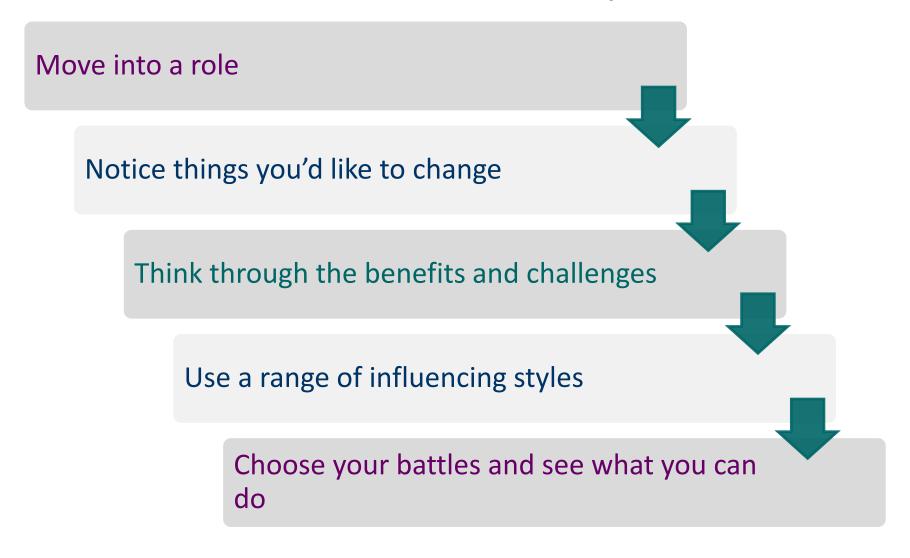


The Usual

Move into a role Notice things you'd like to change Tell others your plans Not get the reaction you were hoping for Keep going to the point of exhaustion / give up / upset a few people / get bored...



Prepare for Success





Make your list...



What do you want to change?

Why?

What will be the benefits of that change?







Prioritise the list

Size of benefit

Speed of Win



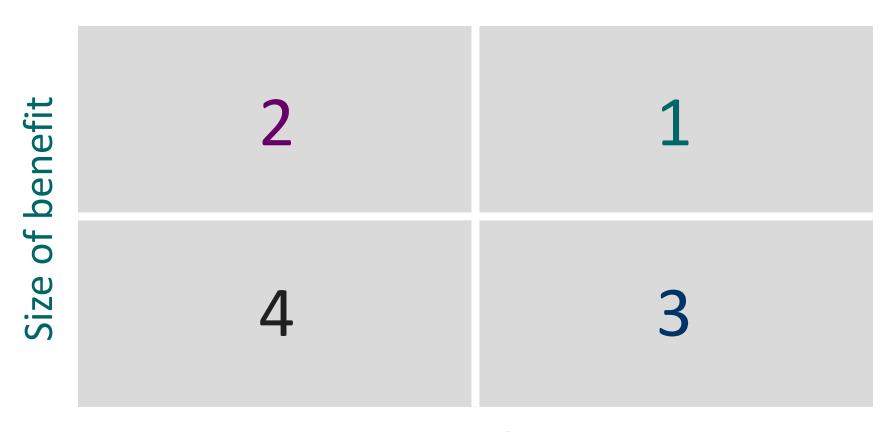
Prioritise the list

Size of benefit Slow gain Quick wins Mini quick wins – Not worth your time or a distraction?

Speed of Win



Prioritise the list



Speed of Win



P S T

RESULTS

Proposing Reasoning Persuade

PEOPLE

Listening Disclosing Bridge

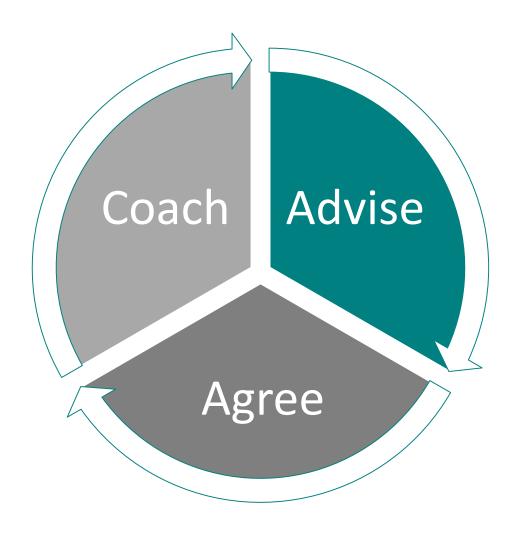
DETAILS

Expectations
Evaluating
Incentives

IDEAS

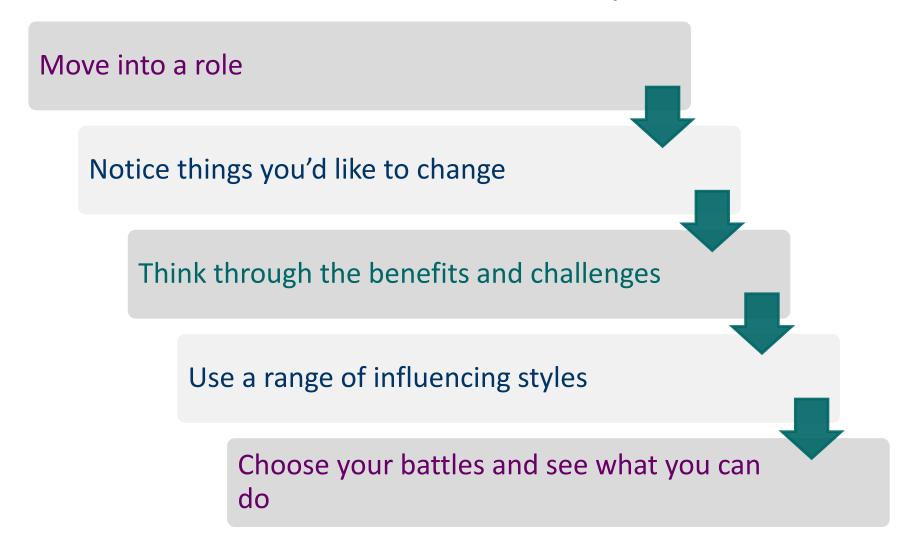
Sharing Visions
Building Common
Ground
Attract

Great conversations...





Prepare for Success





COMING SOON...

Google: "WVA Learning"

Or go to wva.learning.education



How to fix things when you're the Minion not the Manager

Helen Frewin

BSc MSc C.Psychol

hello@totem-consulting.com

0845 548 6836





www.totem-consulting.com

